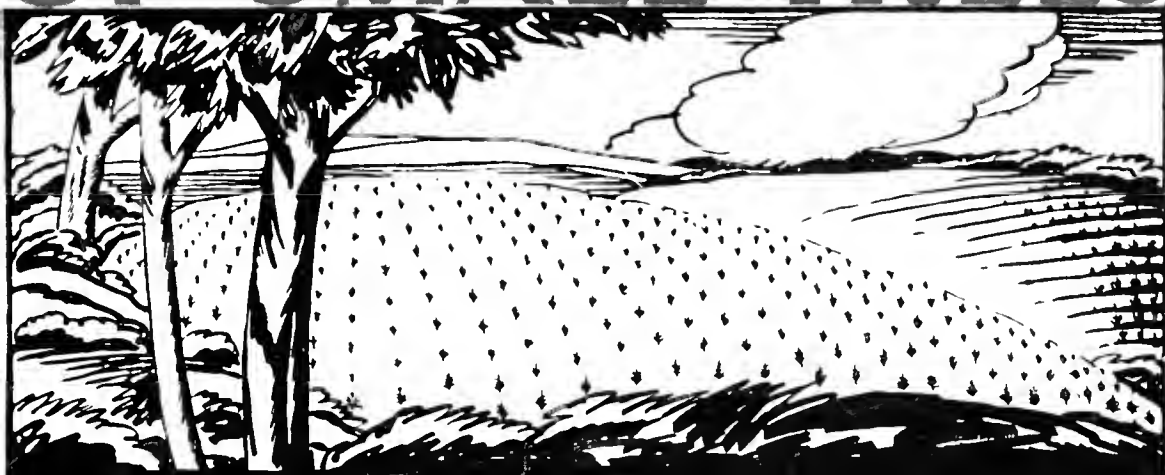


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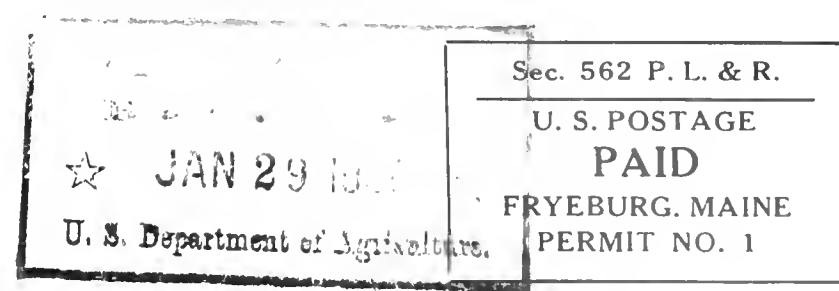
Do not assume content reflects current scientific knowledge, policies, or practices.

35

Millions OF SMALL TREES



**WESTERN MAINE FOREST
NURSERY** *Fryeburg, MAINE*



Handwritten: 2000

U. S. D. A.

Bureau of Ent. and Pl. Ind.

Washington, D. C.

POSTMASTER: If addressee has removed and new address is known, notify sender on Form 3547, postage is guaranteed.
If address is not known, return to sender, postage is guaranteed.



FRYEBURG · MAINE

Dear Friend:

Most of the people who receive this 1938 price list have bought our trees before, so we do not need to explain how good our trees are, what a large proportion of them live, nor how generously we replace those that do not live in accordance with our guarantee.

Our customers marvel at our low prices (the most expensive tree costs only 30c), and they are made possible by quantity. 3,000,000 trees a year leave our nurseries to take up their permanent residences in every state in the country.

The uses for these hardy, inexpensive, Maine grown trees are many and varied. The Forest Service, National Park Service, and State departments buy many. City or County Park and Cemetery superintendents are among our largest customers. Many large nurseries who sell only large sized trees buy their small trees from us and large private estates use thousands yearly.

But the largest single group is the average home owner who wants a few trees to plant around his home. He orders his trees in February or March and plants them in April in a small corner of the back yard. Then in three years he writes to tell us how many great big beautiful trees he has ready to beautify his home and how little they cost him.

Why not plant some trees this spring? Use the enclosed order blank today. We will ship at the proper time for planting.

T. C. Eastman

P. S. If you can use 250 or more of the same kind and size of tree, ask for WHOLESAL
list.



Keep Your EVE

DESCRIPTIONS

American Arborvitae. Also called White Cedar. Excellent for hedges and windbreaks. Dark green foliage. May be pruned back to any desired height. Prefers moist soil.

Balsam Fir. Symmetrical, fragrant. Flat blue-green needles. Prefers medium to heavy soil and will thrive in shade.

Concolor Fir. Blue-green needles. Pyramidal growth. Needs moist soil.

Douglas Fir. Soft dark green to gray-blue needles. Rapid grower. Medium soil.

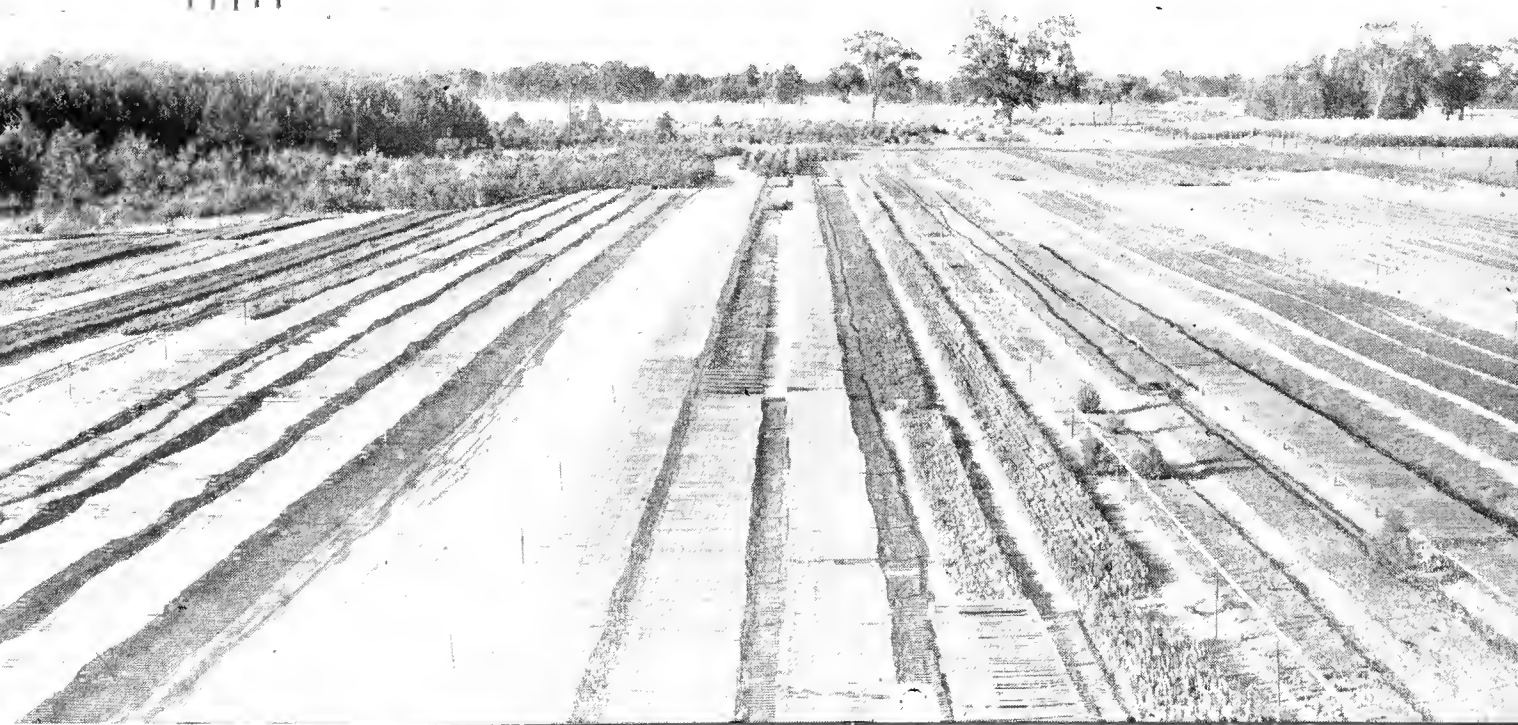
Fraser Fir. Shining dark green leaves with white bands underneath. Grows to about 70 feet. Medium to moist soil.

Japanese Larch. Pyramidal shaped tree having soft feathery foliage. Deciduous. Grows in low or damp ground.

Austrian Pine. Rich, deep green colored foliage, needles four to five inches long. Prefers a rich, light loam with a well drained subsoil. Particularly good for city planting, and does well also in seashore plantings.

Jack Pine. Fast growing. Bright warm yellow green foliage. Needles the shortest of any variety in the Pine family. Excellent for planting in barren sand.

Mugho Pine. Dwarf, slow growing. Hardy everywhere except in wet soil.



Western Maine Forest

Home Ever Beautiful ... with RODGREENS

Red Pine. Dense foliage, beautiful, long deep-green needles. Rapid growing. Will thrive in dry soil. Requires sunlight.

Scotch Pine. Rapid growing and very ornamental. Light gray-green foliage. Will grow in poor soil and adverse conditions. Good for screens where quick growth is desired.

Colorado Blue Spruce. Ranges in shade from slightly blue-green to marvelous blue. The handsome ungrafted, short-leaved tree, native of Colorado. Grows in any soil. Prefers sunlight.

Engelmann Spruce. Leaves blue-green to steel-blue. Flowers purple. Fully as beautiful as the Colorado Blue Spruce but not as widely known. Good moist soil.

Norway Spruce. Graceful, symmetrical tree of rapid growth. Pendulous branches, dark green foliage. Makes excellent hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

White Spruce. Upright and symmetrical, light silvery-green foliage. Makes good hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

PLANTING AND CARE

To plant these small trees, use a trowel or shovel and make a hole large enough to accommodate the roots when they are well spread out. Put a little water in the hole, pack the earth around the roots, keeping them well spread. When the hole is filled, pack the earth down firmly so that no air can get to the roots to dry them out. Be very careful between the time you receive the trees and the time you plant them not to let the roots dry out. Dry roots are always fatal to an evergreen. If you are planting the trees in your garden to let them grow a few years before putting them in their permanent locations, keep them about a foot apart. If you are not ready to put them in their permanent location at the end of two years, be sure to transplant them again, placing them two feet apart.



White Spruce



Colorado Blue Spruce



Austrian Pine

Nursery

Guaranteed trees cost no more

	Age	Size	Per 100	Per 25	Per 10	Per 5
American Arborvitae	4T	3-6 in.	\$10.00	\$2.75	\$1.50	\$.85
American Arborvitae	6TT	9-12 in.	15.00	4.00	2.25	1.25
Balsam Fir	3T	2-4 in.	8.00	2.50	1.25	.75
Concolor Fir	5TT	4-8 in.	10.00	2.75	1.50	.85
Douglas Fir	5TT	6-12 in.	12.00	3.50	2.00	1.15
Fraser Fir	5TT	6-10 in.	10.00	2.75	1.50	.85
Fraser Fir	6TT	9-15 in.	15.00	4.00	2.25	1.25
Japanese Larch	4TT	8-15 in.	8.00	2.50	1.25	.75
Austrian Pine	3T	3-6 in.	5.00	1.50	.75	.40
Jack Pine	4T	4-8 in.	5.00	1.50	.75	.40
Mugho Pine	4T	3-6 in.	8.00	2.50	1.25	.75
Mugho Pine	6TT	4-8 in.	10.00	2.75	1.50	.85
Red Pine	4T	6-10 in.	5.00	1.50	.75	.40
Red Pine	5TT	9-12 in.	10.00	2.75	1.50	.85
Scotch Pine	4T	6-10 in.	10.00	2.75	1.50	.85
Scotch Pine	6TT	12-18 in.	20.00	5.50	3.00	1.65
Colorado Blue Spruce	4T	3-6 in.	8.00	2.50	1.25	.75
Engelmann Spruce	4T	3-6 in.	8.00	2.50	1.25	.75
Engelmann Spruce	5TT	4-8 in.	10.00	2.75	1.50	.85
Norway Spruce	4T	5-10 in.	10.00	2.75	1.50	.85
White Spruce	4T	4-8 in.	5.00	1.50	.75	.40
White Spruce	6TT	6-12 in.	10.00	2.75	1.50	.85

Japanese Barberry	18-24 in.	15.00	4.00	2.25	1.25
Japanese Barberry	12-18 in.	10.00	2.75	1.50	.85
Ibolium Privet	18-24 in.	10.00	2.75	1.50	.85

Because of the excessive cost of packing small orders, no order will be accepted for less than five trees, and no order for less than one dollar value. All orders must be in multiples of five trees of a kind.

All prices on this page are F. O. B. Fryeburg, Maine, cash with order or orders will be shipped C. O. D. providing payment of one-half the amount accompanies the order. Shipping weights: (Approx.) 3 and 4 year, once transplanted trees, average 10 lbs. per 100 trees; 5 year, twice transplanted trees average 30 lbs. per 100 trees; 6 year, twice transplanted trees, average 35 to 50 lbs. per 100 trees.



American Arborvitae



Bundle of 100 Trees
Ready for Shipment

SPECIAL *Introductory* *Offers*

10 Colorado Blue Spruce Trees

Four years old, transplanted trees, 3 to 6 inches tall.
Grown from seed collected from Blue trees in Colorado.
The most popular of all ornamental evergreens.

Postpaid **\$1.00**

50 Evergreens

All three and four years old, transplanted trees,
3 to 10 inches tall. 10 each of the following five va-
rieties.

White Spruce, Scotch Pine, Austrian Pine,
Engelmann Spruce, Douglas Fir

All 50 Trees, Postpaid **\$3.00**

[No changes will be made in this offer except that one half of it
(25 trees—5 of each variety) will be furnished for \$1.75 postpaid.]

OUR POLICY

of fair dealings with our customers has built our business from an output of
20,000 trees ten years ago to an output of over 2,000,000 trees in 1937.

We intend to stay in the nursery business, and we want all our customers
to be satisfied in all their dealings with us. Therefore, we offer you only the
best trees—trees that will live and grow.

OUR GUARANTEE

Every tree sold by us from this price list that does not live will be
replaced absolutely free of charge if we are notified of the number of dead
trees previous to October 1, 1938. Notice of the loss of trees received by
us after this date does not entitle you to replacements. No varieties or sizes
of trees sold by us and not listed in this price list are guaranteed to live.
Shipment of replacements will be made at the proper time for planting
either during the Fall season of 1938, or the Spring planting season of 1939.

We do our part. YOU must do yours to make your trees live. Get
them promptly from the express company or Post Office. Unpack and
plant immediately.

Do Not Let the Roots Dry Out



UNSOLICITED LETTERS FROM CUSTOMERS

"I am sending for ten more little spruce trees. I am so happy with the results from the trees I bought about two years ago. Each one of the ten are doing nicely. They are perfect little trees, and that is why I am sending for more."

Mrs. V. P., Chicago, Ill.

"I am very pleased with my trees. They have doubled and re-doubled their value in only six months. I have received much praise many times since I started to grow them. I have been offered as much as 50 cents for one of my small Scotch Pines. Thank you again."

Mr. R. N., Orchard Park, N. Y.

"You may be interested to know that for a number of years I have been buying trees from you (sometimes your specials and sometimes regular).

I now have more trees in perfect condition than I have paid you for as the "overs" received on shipments have more than made up for occasional losses. Have about 450 to 500 about the place—some blue spruce seven to eight feet high. Last fall I transplanted 178 averaging about 3 ft. and lost two. Last week moved 65 and don't expect to lose any.

As fast as I move them out of the row to their final position I like to get more starting—hence this order.

The growth your trees make each year is amazing. They outdo any I have ever received from any other nursery."

Mr. J. S. C., Haworth, N. J.

"The ten Blue Spruce arrived about two weeks ago in excellent condition. They are bigger and better rooted than I thought possible at the price. I like your trees and your service very much."

Mr. K. J. K., Kenosha, Wis.

"Previous plantings lived 99.40%. Spruce planting four years after lining out are now up as high as eight feet from twelve inches."

Mr. P. C. R., East Concord, N. Y.

"About eight years ago I purchased one of your combination offers. I did not know how to keep proper care then of the different varieties of trees and so a number of them died. Even considering this the value of these trees today, compared with local nursery prices, is around one hundred and twenty dollars. The original cost of the trees was around four dollars."

Mr. D. E., Auburn, Wash.

"Little trees received. Am much pleased with them. Hope to send larger order next spring."

Mrs. M. B., Emerson, Ia.

"Received a small order from you several years ago, more or less for the purpose of testing our soil for the raising of evergreens, as heretofore I have raised mostly deciduous plants. I was dumbfounded to see the wonderful root system your stock has, and the ability of these small evergreens to withstand winter heaving due to alternate thawing and freezing in this state. The tops were also nicely foliated and well proportioned, and in spite of the draught they came thru 100%."

Mr. J. N., Chicago, Ill.

"The Douglas Fir I sent for were the best evergreens I have ever bought."

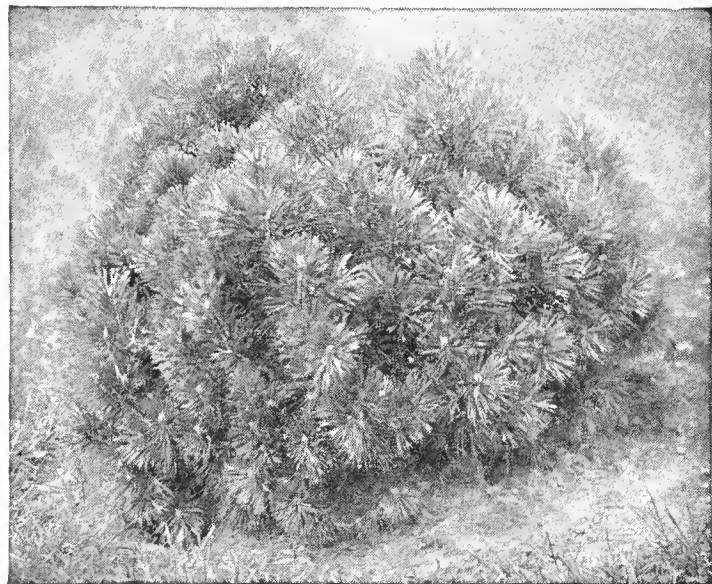
Mr. J. C., Elk Horn, Ia.

"I'm glad to say that all the trees I've received from you during the three years I've dealt with your nursery have been very satisfactory. Nearly all of them have grown into well shaped healthy lawn specimens, especially the Blue Spruce. I've found that your trees adapt themselves very readily to the climate here which is more than I can say for trees I've received from other nurseries. I certainly shall not hesitate to recommend you to others."

Mr. E. S., Albany, N. Y.

"My order of trees arrived this morning in excellent condition."

Mr. G. W. B., Burnside, Ia.



MUGHO PINE

WESTERN MAINE FOREST NURSERY

FRYEBURG, MAINE

C. PARKER LORING, Printer
LEWISTON, MAINE